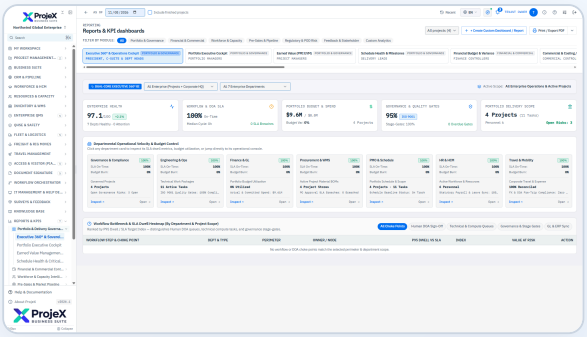
● PIPELINE TO PAID · ZERO SOFTWARE SILOS

One Unified Operating System Replacing 12+ Point Tools.

ProjeX Business Suite™ unites **9-Tab Scalable ERP**, **Opportunity CRM & CPQ**, **Multi-Warehouse WMS**, **Critical-Path CPM Gantt**, **Manufacturing APQP**, **Global HR, Payroll & Academy LMS**, **QHSE & PIAM Security**, **8-Stage PMO Value Ring™**, **ISO 9001 eQMS**, and **PAdES Cryptographic e-Signatures** on one transactional database.



ANNUAL SOFTWARE & INTEGRATION TCO

Consolidates 12–18 Tools

Disconnected Point Stack (CRM + P6 + ERP + WMS + HR + eQMS) — 100% Baseline + Silo Leakage

CRM/CPQ	P6 / PM	ERP / WMS	HR / LMS	eQMS / Sign / BI

ProjeX Business Suite™ (Unified Platform) — Single Ledger · $0 ESS Seats

One Unified License ▼ 45%–65% Lower Annual Spend

QUANTIFIED OPERATIONAL IMPACT

Practitioner-Engineered

- **-55%** — **Lower SaaS TCO**: Eliminates duplicate seat & middleware fees
- **2.4×** — **Faster Billing**: 1-click milestone to AIA G702 invoice
- **100%** — **Audit Traceability**: SHA-256 ledger & 36-folder turnover ZIP
- **$0** — **ESS Seat Fee**: Complimentary My Workspace & Offline

THE CLOSED-LOOP DIGITAL THREAD · HOW DATA FLOWS ACROSS YOUR ENTERPRISE

Zero Manual Re-Entry from Pre-Sales Estimate to General Ledger

01 · WIN
CRM & 4-Gate CPQ
MEDDPICC scoring & 4-family BoQ convert to WBS budgets in 1 click.

02 · PLAN
CPM, Agile & WBS
Critical-path Gantt, DCMA-14 audit, Monte Carlo & skill heatmaps.

03 · SOURCE
WMS, BOM & Freight
100-pt vendor AVL, 3-quote RFQ, yard weighbridge & rig moves.

04 · MOBILIZE
HR, Academy & Safety
Statutory payroll, 70-20-10 LMS, ISO 45001 gates & PIAM badges.

05 · ASSURE
eQMS, APQP & Sign
PPAP Level 3 locks, 8D CAPA, PAdES e-Sign & 36-folder dossier.

06 · REALIZE
Scalable ERP & BI
AIA G702 billing, 3-way match AP, Dual-Track GL & PMO Value Ring™.

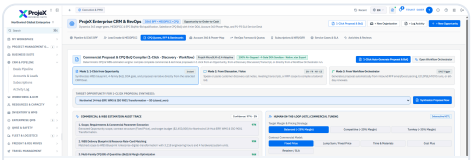
THREE ARCHITECTURAL ADVANTAGES INCLUDED IN EVERY DEPLOYMENT

Built on 80+ Years of Transformation Experience Across 90+ Countries

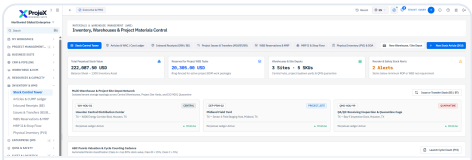
1. FOUNDATION KERNEL · EVERY PLAN
ProjeX Core, Studio & ERP Bridges
M365 SSO, Granular RBAC, 4-Tier DOA Matrix, **ProjeX Studio** (custom fields, formulas & bespoke workflows), 4-Language Localization, and bi-directional **SAP / NetSuite / Odoo / QuickBooks** bridges.

2. COMPLIMENTARY · $0 SEAT FEE
My Workspace (ESS) & Offline Hub
Every employee and field technician receives zero-cost seat access for timesheets, leave requests, payslips, per diem claims, approvals, and encrypted **Dead-Zone Offline** field execution.

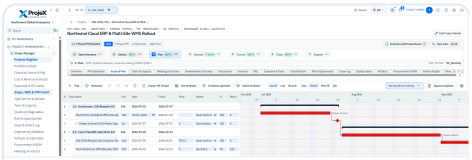
3. SUITE OR STANDALONE LICENSING
Modular Scale + Standalone Products
Start with the modules you need today and activate all 22 as you grow—or license **ProjeX Academy (Enterprise LMS)** and **ProjeX Sign (PAdES e-Signature)** as standalone products.



Opportunity CRM & 4-Gate CPQ
MEDDPICC scoring & 1-click BoQ to WBS budget



Multi-Warehouse WMS & Weighbridge
3-way match GRN, serial custody & IAS 16 assets



Critical-Path CPM Gantt & Monte Carlo
DCMA 14-point audit & P50/P80/P90 risk simulation

PILLAR I · COMMERCIAL, SCALABLE ERP & SUPPLY CHAIN (MODULES 01 – 06)

CRM Bid ➔ Procurement BOM ➔ Warehouse GRN ➔ Travel & Freight ➔ Dual-Track GL

01 9-Tab Scalable ERP & Dual-Track General Ledger

Replaces: QuickBooks · Xero · NetSuite Project Accounting

Eliminates manual reconciliation between project schedules and accounting ledgers with real-time WIP, 3-Way Match AP, and AIA G702/G703 billing.

- Dual-Track GL: Run standalone double-entry accounting or sync with SAP, NetSuite & QuickBooks
- AIA G702/G703 progress billing, Split AR (Collectible vs. Retention) & 3-Way Match AP
- 20 pre-built US GAAP & IFRS industry Charts of Accounts & 4-tier DOA financial gates

Standards: **US GAAP ASC 606 · IFRS 15 · AIA G702/G703**

02 Opportunity CRM, MEDDPICC & 4-Family CPQ

Replaces: Salesforce CPQ · HubSpot Deals · Bid Spreadsheets

Protects bid margins before contract signature—converting multi-discipline BoQ estimates into baselined project budgets in one click.

- 6-stage weighted pipeline, MEDDPICC qualification scorecard & Bid/No-Bid governance
- 4-Family CPQ Bill of Quantities (Labor, Materials, Subcontractors, Equipment) with margin floors
- 1-click deal conversion provisions the Project Charter, WBS budget & mobilization invoice

Standards: **MEDDPICC · 4-Gate CPQ DOA · ISO 9001 Cl. 8.2**

03 Multi-Warehouse WMS, Weighbridge & Fixed Assets

Replaces: Fishbowl Inventory · Standalone WMS · Asset Sheets

Stops material leakage and ghost inventory across remote project yards with 3-way match receiving, serial custody, and IAS 16 depreciation.

- Multi-warehouse bin topology, min/max reorder alerts & batch/lot/serial traceability
- Digital Gross/Tare/Net scale tickets, quarantine bays & SHA-256 WBS material issue vouchers
- IAS 16 / ASC 360 fixed asset register, depreciation schedules & QR custody tags

Standards: **IAS 2 Inventory · IAS 16 Fixed Assets · GS1 QR**

04 Procurement, Capital BOM & Supplier AVL

Replaces: Coupa · SAP Ariba · Manual RFQ Comparison Sheets

Eliminates maverick spend and long-lead schedule delays by linking engineering BOMs directly to 100-point vetted suppliers and RFQ bid tabs.

- 100-point Approved Vendor List (AVL) scoring across Quality, Delivery, Commercial, HSE & Finance
- 3-quote RFQ technical & commercial bid tabulation with lowest-landed-cost selection
- Automated WBS Material Requirements Planning (MRP) shortage-to-PO generation

Standards: **ISO 9001 Cl. 8.4 · CIPS · 3-Quote RFQ**

05 Corporate Travel, GDS & Per Diem Hub

Replaces: SAP Concur · Expensify · Navan

Cuts project mobilization travel overruns by enforcing statutory city-tier per diem caps and routing trip expenses directly to WBS cost codes.

- Multi-leg flight, hotel, camp bed & rotational crew itinerary orchestration
- Statutory city-tier per diem allowance calculator, meal deductions & cash advances
- Automated client-billable travel expense markup & receipt attachment routing

Standards: **IRS / OECD Per Diem · Duty of Care · Travel DOA**

06 Freight Forwarding, Customs & Heavy Rig Moves

Replaces: CargoWise · Flexport · Customs Broker Trackers

Prevents costly customs demurrage and rig move delays with real-time Incoterms 2020 tariff calculation, HS codes, and vessel/convoy tracking.

- Multi-modal ocean B/L, air waybill & heavy-haul land convoy milestone control tower
- Automated HS code customs duty, excise, VAT & demurrage landed-cost engine
- Heavy rig move route clearance, escort permits & critical-path site arrival sync

Standards: **ICC Incoterms 2020 · WCO HS Codes · SOLAS**

PILLAR II · DELIVERY, ENGINEERING & AUTOMATION (MODULES 07 – 12)

Critical-Path CPM ➔ Hybrid Agile ➔ APQP Manufacturing ➔ Fleet DVIR ➔ Custom Studio & ITSM

07 Critical-Path CPM Gantt, DCMA-14 & Monte Carlo

Replaces: Primavera P6 · MS Project · Deltek Acumen Fuse

Replaces static schedules with living critical-path intelligence—identifying schedule compression opportunities and P50/P80/P90 contingencies.

- Forward/backward pass CPM network engine (FS/SS/FF/SF, lead/lag, total & free float)
- Automated DCMA 14-point schedule health audit & 3-strategy compression optimizer
- 1,000-iteration Monte Carlo P50 / P80 / P90 cost & finish-date probability curves

Standards: **PMI PMBOK 8 · DCMA 14-Point · AACE RP 29R-03**

08 Agile Sprints, Kanban & Hybrid WBS

Replaces: Atlassian Jira · Azure DevOps · Linear

Bridges software/engineering Agile teams with executive capital stage-gates so story points and sprint velocity roll up into master WBS earned value.

- Scrum sprint planning, story-point estimation, WIP-limited Kanban & burndown charts
- Hybrid stage-gate rollup: Agile epics & sprints map directly into master WBS progress
- Release notes, defect triage & deliverable acceptance criteria traceability

Standards: **Scrum Guide · SAFe Hybrid · PMI Agile Practice**

09 Manufacturing APQP, PPAP & 11-Discipline V&V

Replaces: Arena PLM · Siemens Teamcenter Quality · Reliance

Eliminates late-stage design rework and supplier quality escapes by enforcing IATF 16949 APQP Phase 1–5 gates, DFMEA/PFMEA RPN scoring, and PPAP Level 3 locks.

- 5-phase APQP gatekeeper, DFMEA / PFMEA Risk Priority Number (RPN) & control plans
- 18-element PPAP Level 3 dossier & Part Submission Warrant (PSW) production lock
- 11-discipline engineering V&V, requirements traceability (RTM) & ECN change control

Standards: **IATF 16949 · AIAG APQP/PPAP · AS9100 · ISO 13485**

10 Fleet Management & Telematics TCO Cockpit

Replaces: Samsara · Fleetio · Geotab

Reduces heavy equipment downtime and fuel theft across remote corridors with 7-point DVIR safety checks, fuel anomaly alerts, and asset TCO curves.

- Live GPS corridor tracking for heavy equipment, cranes, haul trucks & service vans
- Mandatory 7-point digital DVIR pre-trip safety checks with automatic dispatch lock
- Fuel fraud anomaly radar, preventive maintenance work orders & cost-per-km TCO

Standards: **DOT / FMCSA DVIR · ISO 55001 · Equipment Costing**

11 Visual Workflow Orchestrator & Custom Studio

Replaces: ServiceNow App Engine · Power Automate · Camunda

Adapts ProjeX to your exact corporate governance—building custom state machines, conditional 4-tier DOA gates, and bespoke modules without coding.

- Drag-and-drop visual DAG state machine builder with parallel committee & SLA escalations
- ProjeX Studio: custom fields, calculated engineering/financial formulas & bespoke workspaces
- Multi-tab Excel / CSV intake validator with line-by-line schema & formula enforcement

Standards: **BPMN 2.0 · 4-Tier DOA · ISO 9001 Process Control**

12 7-Tab IT Management & Service Desk (ITSM · HAM · SAM)

Replaces: ServiceNow ITSM · Jira Service Management · Freshservice

Consolidates enterprise IT support, hardware QR custody, software license harvesting, and CMDB change advisory boards into your operational platform.

- ITIL v4 service desk ticketing, P1–P4 SLA timers & employee service catalog
- Hardware asset custody (HAM) & software license optimization / harvesting (SAM)
- CMDB dependency topology & Change Advisory Board (CAB) blackout governance

Standards: **ITIL v4 · ISO/IEC 20000 · ISO/IEC 27001**

PILLAR III · PEOPLE, HR, ACADEMY & SITE SECURITY (MODULES 13 – 18)

Skill Heatmaps ➔ Statutory Payroll ➔ Academy LMS ➔ $0 ESS Hub ➔ ISO 45001 Safety ➔ PIAM Gates

13 Competency-Gated Resource Heatmaps

Replaces: Float · Mavenlink / Kantata · Resource Spreadsheets

Prevents over-allocation and unqualified field mobilization by matching 12-week demand forecasts against verified 4-tier skills and active HSE badges.

- 12-week forward capacity vs. demand heatmap with >100% overload detection
- 4-tier competency rubric (L1 Novice to L4 Principal) & skill-matched booking
- What-if portfolio staffing simulator for new bid wins & schedule shifts

Standards: **PMI Resource Mgmt · ISO 9001 Cl. 7.2 Competence**

14 Global Workforce, HCM & Statutory Payroll

Replaces: BambooHR · Deel · ADP Workforce

Eliminates payroll leakage by uniting biometric/geofenced attendance, multi-country tax/social deductions, and bank disbursement files with WBS job costing.

- 3-tier global statutory payroll engine (tax brackets, social security, overtime, expat uplifts)
- Biometric & geofenced attendance cross-verified against approved WBS timesheets
- 360° performance appraisals, 9-box succession matrix & end-of-service accruals

Standards: **Multi-Country Labor Law · SEPA/ACH/WPS · ISO 30414**

15 ProjeX Academy & Training Center (LMS) [Suite or Standalone]

Replaces: Cornerstone OnDemand · Docebo · TalentLMS

Turns workforce training into a revenue center and closes project competency gaps—available integrated or as a standalone corporate training portal.

- 9-tab LMS & 70-20-10 Individual Development Plans (IDP) linked to WBS skill gaps
- Proctored timed exams, Kirkpatrick L1–L4 evaluation & verifiable QR certificates
- Commercial training catalog to sell external client courses & manage lab assets

Standards: **ISO 29993 Learning · 70-20-10 IDP · Kirkpatrick L1-L4**

16 My Workspace (ESS) & Dead-Zone Offline Hub [$0 Seat Fee]

Replaces: Standalone Time Clock Apps · Paper Field Forms

Included complimentary ($0 seat fee)—empowers every employee and remote technician to log hours, request leave, and execute work in zero-connectivity zones.

- Zero-cost employee self-service seat for timesheets, leave, payslips, expenses & approvals
- Dead-Zone Offline field execution via encrypted mobile/tablet IndexedDB work packages
- Automatic SHA-256 delta-sync & conflict resolution upon connectivity restoration

Standards: **Complimentary ESS Seat · IndexedDB Offline · SHA-256**

17 QHSE & Workforce Safety Control Tower (ISO 45001)

Replaces: Intelex · Cority · Enablon

Protects human life and corporate liability by physically blocking uncertified workers from site mobilization and automating ISO 45001 CAPA containment.

- Live TRIR, LTIFR, safe man-hours telemetry & digital Permit-to-Work (PTW) sign-offs
- Hard mobilization gatekeeper: blocks WBS assignment if HSE / medical certs are expired
- 5×5 risk matrix, Job Safety Analysis (JSA) & 5-Whys root-cause CAPA containment

Standards: **ISO 45001:2018 · ISO 14001:2015 · OSHA / IOGP**

18 Physical Identity, Access & Weighbridge (PIAM)

Replaces: Genetec ClearID · Envoy · Honeywell PIAM

Secures high-security industrial plants and construction yards with passport MRZ scanning, instant thermal badge printing, and sub-minute emergency muster counts.

- ICAO 9303 passport / national ID optical MRZ kiosk with watchlist & HSE check
- Direct Zebra ZPL-II thermal badge printing with zone-colored QR turnstile rules
- Real-time emergency e-Muster roll call & evacuation zone headcount reconciliation

Standards: **ICAO 9303 MRZ · ISO 27001 Physical · ISPS Code**

PILLAR IV · PMO GOVERNANCE, QUALITY, E-SIGNATURE & EXECUTIVE BI (MODULES 19 – 22)

8-Stage PMO Value Ring™ ➔ ISO 9001 eQMS & 36-Folder ZIP ➔ PAdES e-Sign ➔ 13-Tab BI Studio

19 8-Stage PMO Value Ring™ & 26 Standardized Services

Replaces: Clarity PPM · Planview · Manual PMO Slide Decks

Transforms the PMO from an administrative reporting unit into a quantified value center backed by PMI/PMOGA methodology and board-ready ROI scoring.

- 8-stage closed-loop value topology from stakeholder alignment to quantified PMO ROI
- 26 pre-configured strategic, tactical & operational PMO services with RACI & SLAs
- Multi-criteria portfolio prioritization, capital envelopes & stage-gate governance

Standards: **PMO Value Ring™ (PMOGA) · PMI PMBOK 8 · ISO 21502**

20 Enterprise eQMS, 8D CAPA & 36-Folder Dossier

Replaces: MasterControl · Greenlight Guru · ETQ Reliance

Eliminates audit findings and accelerates final client turnover by automating Cost of Poor Quality (CoPQ) ledgers, 8D containment, and 1-click 36-folder dossiers.

- ISO 9001:2015 Clause 4–10 compliance cockpit, audit schedules & CoPQ financial ledger
- Non-Conformance Reports (NCR), Material Review Board (MRB) quarantine & 8D CAPA
- 1-click 36-folder master project turnover dossier ZIP with cryptographic SHA-256 manifest

Standards: **ISO 9001:2015 · IATF 16949 8D · ISO 19011 Audit**

21 Cryptographic e-Signature (ProjeX Sign) [Suite or Standalone]

Replaces: DocuSign · Adobe Sign

Eliminates $10k–$50k/yr external e-signature subscriptions with native cryptographic signing—available integrated or as a standalone enterprise signing portal.

- 6-phase signing ceremony with PAdES-B-LTA / HMAC-SHA256 seal & RFC 3161 timestamp
- Zero-license external signer portal (/sign/$token) for clients, vendors & regulators
- 10-year WORM legal hold, tamper-evident Certificate of Completion & QR verification

Standards: **eIDAS PAdES-B-LTA · US ESIGN/UETA · 21 CFR Part 11**

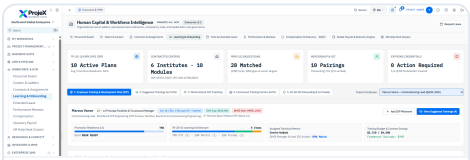
22 13-Tab BI Studio, 360° Surveys & Knowledge Hub

Replaces: Power BI · Tableau · Qualtrics · Atlassian Confluence

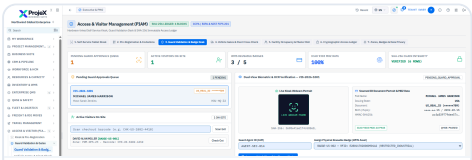
Replaces fragmented BI licenses, survey tools, and static wikis with live portfolio analytics, automated 7-day corrective action surveys, and clause-cited SOP search.

- 13-tab executive BI studio: Earned Value (CPI, SPI, EAC, TCPI), S-curves & board packs
- Universal 360° surveys (CSAT/NPS/supplier) with automated ≤2/5 7-day CAR escalation
- Knowledge & Standards Hub (KCS) with clause-cited QMS SOP & playbook search

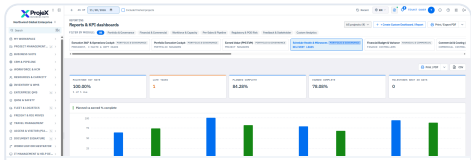
Standards: **ANSI/EIA-748 EVM · ISO 10004 CSAT · KCS v6**



ProjeX Academy & 70-20-10 IDP (LMS)
Competency gap closure, exams & QR certificates



Physical Identity & Access (PIAM)
ICAO 9303 MRZ kiosk, Zebra badges & e-Muster



13-Tab BI Studio & Earned Value
CPI/SPI S-curves, 360° surveys & board packs

1. SCALE-ADAPTIVE DEPLOYMENT PROFILES

Right-Sized for 5 to 10,000+ Seats

Organization Scale	Seat Range	Recommended Module Configuration	Primary Business Outcome
Small Business & Boutique Firms	1 – 25 Seats	Professional Delivery + **9-Tab Scalable ERP** + **Opportunity CRM** + Complimentary **My Workspace (ESS)**	Turnkey quotes-to-invoices, project job costing, and 20 pre-built US GAAP/IFRS Charts of Accounts without hiring an ERP consultant.
Midsize & Scaling Organizations	25 – 250 Seats	Enterprise PMO + **Scalable ERP** + **Multi-Warehouse WMS** + **Global HR, Payroll & Travel** + **ProjeX Sign**	Eliminates spreadsheet silos between sales, warehouse yards, HR payroll, and AIA G702/G703 progress billing with 4-tier DOA governance.
Large & Sovereign Enterprises	250 – 10,000+ Seats	**All 22 Enterprise Modules** + **8-Stage PMO Value Ring™** + **ProjeX Studio** + **SAP / NetSuite / Odoo Bridges**	Full-spectrum operational command across multi-entity subsidiaries with bi-directional corporate ERP sync and air-gapped sovereignty.
Standalone Product Licensing	Unlimited	**ProjeX Academy (LMS)** or **ProjeX Sign (PAdES e-Signature)**	Deploy enterprise-grade corporate training (70-20-10 IDP + QR certs) or cryptographic e-signatures independently of project seats.

2. 36 PRE-BUILT INDUSTRY MODELS (20 US GAAP/IFRS COAS + 16 SECTOR WBS BLUEPRINTS)

Deploy in Hours, Not 18 Months

Industry Sector	Pre-Built WBS Stage-Gates & Deliverables	Pre-Configured Financial COA & Governance
Capital EPC & Infrastructure	FEL-1/2/3, FEED, Long-Lead Procurement, Construction, Pre-Commissioning & Mechanical Completion	AIA G702/G703 Schedule of Values, Subcontractor Backcharges, Retention Holdbacks & 36-Folder Turnover Dossier
Hyperscale Data Centers & Energy	Site Civil, High-Voltage Substation, MEP Fit-Out & L1–L5 Integrated Systems Testing (IST)	Capital WIP Capitalization, Serialized Equipment Custody, QHSE Permit-to-Work & PIAM Turnstile Security
Manufacturing, Automotive & Aero	IATF 16949 APQP Phases 1–5, DFMEA/PFMEA, PPAP Level 3 & AS9100 SRR / PDR / CDR / FAI Gates	Standard vs. Actual BOM Costing, Cost of Poor Quality (CoPQ) Ledger, MRB Quarantine & 8D CAPA
IT, Digital & SAP S/4HANA Transformation	SAP Activate (Discover, Prepare, Explore, Realize, Deploy, Run), Hybrid Agile Sprints & RTM	Time & Materials / Fixed-Fee Milestone Billing, Software Capitalization (ASC 350-40) & ITSM / CAB Change Control

3. SECURITY, DATA RESIDENCY & AIR-GAPPED SOVEREIGNTY

Zero External Dependency Options

MULTI-REGION CLOUD SAAS
Instant Provisioning · 99.95% SLA
TLS 1.3 in transit, AES-256 at rest, strict row-level tenant isolation, automated point-in-time encrypted backups, and SOC 2 / ISO 27001 aligned controls.

DEDICATED SINGLE-TENANT VPC
Regional Data Residency
Isolated compute and dedicated PostgreSQL instance in your required sovereign jurisdiction (US, EU, MENA, APAC) with custom SAML 2.0 / Entra ID SSO.

100% AIR-GAPPED ON-PREMISES
Zero Internet Dependency
Deploys inside classified or disconnected corporate data centers using cryptographically signed `.projex-lic` entitlement files and offline `.pxpkg` bundles.

● READY TO CONSOLIDATE YOUR ENTERPRISE STACK?

Start Your 30-Day Free Trial or Book a Tailored Architecture Walkthrough

Experience all 22 modules live, test the 14-day in-app Module Showroom, or work with our solution architects to map your custom workflows and ERP integration bridges.

Web Storefront: https://projexconsole.com
Interactive Pricing: https://projexconsole.com/pricing
30-Day Free Trial: https://projexconsole.com/join?type=trial
Executive Demo & Quotes: https://projexconsole.com/contact